

Accounting Seed

APPLICATION OVERVIEW

Accounting Seed is the #1 Native Accounting Application on the Salesforce platform. With Accounting Seed, you can effectively manage your finances throughout the entire business lifecycle. Our application combines CRM and Accounting with more flexibility than any other application.

BENEFITS TO ACCOUNTING SEED INCLUDE:

- Full Accrual Cloud Based Accounting System
- Ends the Headache Resulting from Broken Accounting Integrations
- Built 100% Exclusively for the Force.com Platform
- Eliminates Double Entry and Need to Maintain Multiple Spreadsheets
- Automates Your Back Office with CRM on One Platform
- Highly Customizable

TECHNICAL FEATURES

CORE ACCOUNTING

Journal Entries & General Ledger

- Flexible accounting periods (Fiscal, Calendar).
- Natural chart of accounts plus four GL variables for reporting segmentation.
- Import Journal Entries from Excel.
- The ability to copy (clone) journal entries.
- Reversible Journal Entries.
- Image and file attachment to journal entries.
- The ability to un post journal entries in open accounting periods for editing and corrections.
- Straight-line depreciation for fixed asset records.

Banking

- Connection to more than 14,500 banks and credit card companies through the Bank Direct Connect.
- Memorization of GL coding for Bank Imports.
- Import, update and code bank transactions with Bank Direct Connect.
- Bank Reconciliation with audit reports.

Budgeting

- Budgeting at the Project Accounting level.
- Budgeting by General Ledger account and variable for each accounting period.
- Unlimited number of budget ledgers.
- Easily import budgets from Excel.



TECHNICAL FEATURES

Core Accounting (continued)

Financial Reporting

- Dashboards with graphical interface and drill down capability.
- Turnkey Full Trial Balance, Profit and Loss, and Balance Sheet reporting with drill down capability.
- Custom financial statements with column, user defined rows and calculations.
- Actual to actual, actual to budget, or budget to budget comparison of any accounting period.
- Format Financial Statements with blank rows, bold font, indent, percentages, and underline.
- Easily export financials to Excel.
- Drag and drop Management Reports with graphics.

Accounts Payable & Cash Disbursements

- Historic Aging by Account Payable.
- Automatically take discounts for prompt payment terms.
- Quickly cut a single check as payment from an Account Payable record.
- User defined selection criteria for Account Payable records.
- Cloud based check printing from a web browser.
- Deferred expense for Accounts Payable transactions.

Billing (Sales Invoicing)

- Create billing records directly from a Salesforce Opportunity.
- Copy/clone of billing records.
- Option to un post billing entries in open accounting periods for editing or corrections.
- Flexible billing formats.
- Mass email in batch billing PDF files to a customer with custom communication templates.
- Create a recurring billing contract from a Salesforce Opportunity.
- Recurring billing for monthly, quarterly, semi- annual, and annual time frames.
- Create billings from time card records with multi-level billing rate tables.
- Deferred revenue entries related to a billing record can be easily seen and reconciled.
- Current and Historic AR Aging.
- Customer statements (outstanding and activity).

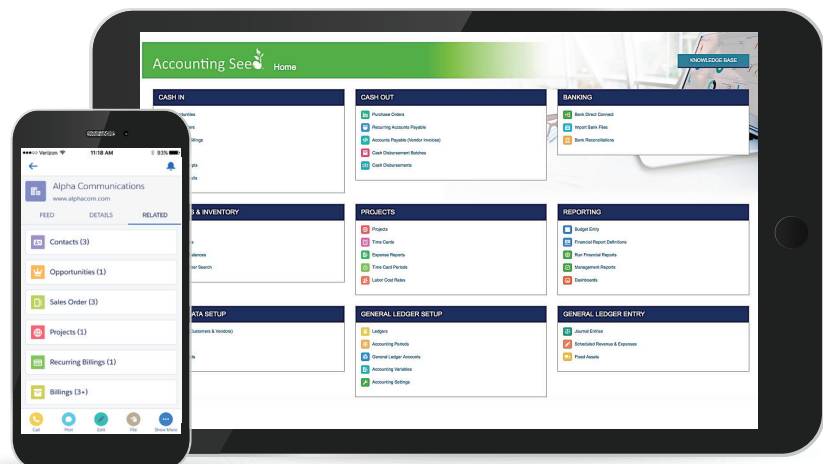
Cash Receipts

- Parent-Child cash matching.
- Integrated to Stripe for payment processing.
- Apply cash receipts to a project, program or fund.
- Automatic posting of cash receipts.

ORDERS & INVENTORY

Purchasing

- Customize Email PDF templates.
- Consolidate multiple Sales Orders to a Purchase Order.
- Associate a Purchase Order with a manufacturing or construction order.
- Creation of Account Payable records from the Purchase Order.
- Create multiple POs from a single Sales Order.



TECHNICAL FEATURES

Orders & Inventory (continued)

Order Management

- Opportunity to Sales Order.
- Reserve inventory for a Sales Order at the time of order entry.
- Kitting of more than one product together.
- Drop shipments direct to job site.

Inventory

- Serialized and non-serialized inventory.
- Checking quantity on hand.
- Minimum inventory levels.
- Multiple warehouses and locations within a warehouse.
- Building of Inventory

PROJECT ACCOUNTING

Project Service Billings

- Billing for expenses with markup.
- Bill at different rates for different types of work performed on the same project.
- Project or milestone billings.
- Billing for multiple projects on a single invoice.

Time & Expense

- Time Tracking
- Expense Reporting
- Time & Material Billing

Reporting

- Project Profitability
- Project Budget vs Actual Reporting



For more information about Accounting Seed and its features, call [844.884.9751](tel:844.884.9751) or schedule a demo today at www.accountingseed.com/demo.